

## 2023 AVIDsymposium at VEITHsymposium November 14-18, 2023 Hilton New York New York, NY



LEAD RETRIEVAL ORDER FORM

**■ Order Online** 

**DISCOUNT DEADLINE: Oct 13, 2023** 

ExpoBadge Lead Retrieval Equipment  Equipment descriptions on Page 2	DISCOUNT	REGULAR	QUANTITY	TOTAL
Handheld Scanners:				
(Battery operated scanners; no electricity required)				
ExpoBadge Axist	\$425	\$457		
ExpoBadge Panoptic	\$490	\$523		
Add-On Printer	\$88	\$88		
Mobile Application:				
ExpoBadge Lead Retrieval App (one license)	\$374	\$407		
Additional Licenses	\$210	\$210		
ExpoBadge Extras:				
Delivery, Setup, and Training	\$95	\$125		
Personalized Action Codes	\$75	\$100		
USB Flash Drive	\$100	\$125		
Paper: Additional Roll	\$17	\$22		
ExpoBadge Badge Kit	\$450	\$450		
ExpoBadge API Developers Kit	\$775	\$775		
	. ID # 00 0070000	Cub Totali		

Federal Tax ID # 20-8676699 Sub Total:

Processing Fee: \$15.00

**Grand Total:** 

Company Information			
COMPANY	CONTACT		воотн#
ADDRESS 1	CITY		ZIP CODE
ADDRESS 2	STATE	COUNTRY	
EMAIL	PHONE	ONSITE PHONE	

Payment Information *Billin	ng Zip Code Required
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	<b>J</b> 1	<u> </u>	
AMERICAN EXPRESS	MASTERCARD	VISA	CHECK
CREDIT CARD #		EXPIR	ATION DATE
NAME ON CARD		*BILLI	NG ZIP CODE

#### **ONLINE ORDERS:**

AVID@VEITH2023

**EMAIL ORDERS TO:** 

orders@expobadge.com

ExpoBadge, Inc. 1075 N. Tustin St. #6250 Orange, CA 92863, USA

# ) FOR ASSISTANCE CALL:

toll free 800-490-9941 +1-714-630-2945

### Terms and Conditions: I have read and agreed to the following terms and conditions.

All equipment ordered must be picked up at the service desk prior to the start of the show, unless you have ordered Delivery and Set-up. Failure to pick up equipment does not entitle you to a refund. All equipment must be returned to the service desk within 1 hour of show close to avoid additional \$100.00 charge. A non-refundable charge of \$2,500.00 will be applied for each piece of equipment not returned to ExpoBadge, Inc. at the close of show. There will be a \$100.00 charge for the loss or damage of ExpoBadge data card. All cancellations must be submitted in writing 2 weeks prior to the start of the show; there are no refunds or cancellations after this time. There is a \$75.00 fee for all cancellations prior to 2 weeks before show. There is no refund on paper or badge kits. ExpoBadge, Inc. will not be responsible for the type or amount of data provided by show management. Liability for damage of any cause whatsoever will be limited to the total price of goods and services provided by ExpoBadge, Inc.

Please feel free to review our Privacy Policy and commitment to GDPR compliance here.



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**ELECTRONIC LEADS DELIVERY:** An email containing a link to your leads will be sent to the email address on file within 24 hours of the close of the show. Your leads will be available in multiple formats: Excel, .CSV, and .TXT

HANDHELD SCANNERS	DETAILS	LEADS FORMAT
ExpoBadge Axist	The <b>ExpoBadge Axist</b> is a wireless, handheld device (Android). Uploads lead detail in real-time. Includes an easy-to-use notes option for quickly recording notes specific to each lead. Leads can be accessed anytime from ExpoBadge's secure website.	Electronic
ExpoBadge Panoptic	The ExpoBadge Panoptic is a wireless, handheld, state-of-the-art scanning device (Android) that is the fastest scanner in the market. Uploads lead detail in real-time. Leads can be accessed anytime from ExpoBadge's secure website. Includes an easy-to-use notes option for quickly recording notes specific to each lead. (Requires nightly charging.)	Electronic
ExpoBadge Printer	The <b>ExpoBadge printer</b> is a printer connected to your scanner (Axist or Panoptic) <i>wirelessly</i> . This allows you the flexibility for multiple sales people to capture leads in your booth. With all the features of your ExpoBadge scanner, you will receive paper and electronic copies of your leads.	Paper and Electronic

MOBILE APP	DETAILS	LEADS FORMAT
Management of the control of the con	The <b>ExpoBadge Lead Retrieval App</b> is lead retrieval made smart. Scan, qualify, and survey attendees at events using smart phones or tablets (compatible with most Apple and Android devices). Works with or without an active internet connection or data plan; internet connectivity required for activation.	Electronic

EXTRAS	DETAILS
Delivery, Setup & Training	ExpoBadge staff will deliver your order to your booth, set-up the devices and train all exhibit booth personnel. [There is no charge for pick-up at ExpoBadge lead retrieval service desk.]
USB Flash Drive	Portable USB ver. 2.0 memory device. Leads will be downloaded to your Flash Drive upon return of equipment at the end of the show.
ExpoBadge Badge Kit	The ExpoBadge Badge Kit is an encoding package intended for exhibitors that will be utilizing their own scanning equipment at the show. This kit will enable you to map the data scanned to the appropriate fields in your software. As soon as the badge has completed the approval process, the Badge Kit will be sent.
API Developers Kit	If you own your own Lead Retrieval system and would like to capture full attendee contact information in real time, our ExpoBadge API Developers Kit will allow you to retrieve each attendee's contact information via a direct API link to our registration database. We will send you API documentation, including instructions for your IT department to set up the data transfer and all credentials necessary to access our database. This will allow you to scan a badge on the tradeshow floor and send an ID to our database, which will immediately return the attendee's full contact information, making it available for direct import into your CRM or lead capture software. *This item also include our Badge Kit product.



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#### STANDARD ACTION CODES

ExpoBadge offers each exhibitor a complimentary list of standard qualifiers.

ADD TO MAILING LIST HOT LEAD! PRODUCT B SCHEDULE DEMONSTRATION **CURRENT CUSTOMER INQUIRY ONLY** PRODUCT C SEND LITERATURE SEND PRICING INFO DISTRIBUTOR INTERESTED BUYER PRODUCT D HAS PURCHASING AUTHORITY OEM PRODUCT E VAR HAVE SALES REP CALL PRODUCT F PRODUCT A WANTS PRESENTATION

#### PERSONALIZED ACTION CODES

For an additional fee, you can personalize your action codes in order to better qualify each lead. Enter personalized action codes using our online order form or complete the template below.

Your codes will be ready with your equipment at our service desk. <u>Maximum 35 characters per code.</u>
Custom Action Codes cannot include these characters: apostrophe ('), slash (/), backslash (\), period (.), carat (^), or quote (").

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